

IMF Database Top Lender Profile



(Dollars in Billions)

2009 Profile: Jack & Jill Mortgage

2009 Originations	Total	Conv Conf	Govt	Jumbo	Nonprime	Other
Production Volume (23)	\$15.500	\$8.400	\$4.100	\$2.000		\$1.000
Mkt Share	1.0%	0.8%	3.0%			1.0%
Distribution		54.2%	26.5%	12.9%	0.0%	6.5%
Channel	Volume	Mkt Share	Distribution			
Retail (20)	\$8.000	1.2%	51.6%			
Wholesale (21)	\$7.500	2.4%	48.4%			
Broker (19)	\$4.000	6.0%	25.8%			
Correspondent (21)	\$3.500	0.9%	22.6%			
Direct Originations (28)	\$12.00	1.4%	77.4%			
Loan Purpose	Volume	Mkt Share	Distribution			
Purchase Money ()	\$7.000	0.9%	24.5%			
Refinance ()	\$8.500	1.4%	93.0%			
Servicing	4Q09	3Q09	2Q09	1Q09	4Q08	
Total (16)	\$61.500	\$81.500	\$82.400	\$82.900	\$83.000	
Mkt Share	0.6%	0.7%	0.7%	0.7%	0.7%	
Delinquency Rate	13.60%	13.10%	13.24%	11.30%	10.79%	
Subprime	\$0.000	\$0.000	\$0.000	\$0.000	\$0.000	
GSE Sales	4Q09	3Q09	2Q09	1Q09	4Q08	
Total	\$0.179	\$2.387	\$3.540	\$3.518	\$1.801	
Mkt Share	0.1%	0.8%	1.4%	1.3%	1.7%	
Fannie Mae	NA	NA	NA	NA	NA	
Mkt Share						
Freddie Mac (10)	\$0.179	\$2.387	\$3.540	\$3.518	\$1.801	
Mkt Share	0.2%	2.0%	2.3%	3.4%	3.9%	
GSE Channel (12M09 only)	Both	Fannie	Freddie (6)			
Retail	\$12.419	\$0.000	\$12.419			
Wholesale	\$9.159	\$0.000	\$9.159			
Correspondent	\$1.352	\$0.000	\$1.352			
Broker	\$7.807	\$0.000	\$7.807			
Government Agency Business	4Q09	3Q09	2Q09	1Q09	4Q08	
Ginnie Mae MBS Issuance ()	\$0.000	\$1.939	\$4.555	\$3.528	\$3.939	
Mkt Share	0.0%	1.5%	3.9%	4.0%	4.9%	
Ginnie Mae Servicing ()	\$24.240	\$26.164	\$24.922	\$22.439	\$20.459	
Mkt Share	2.9%	3.1%	3.4%	3.3%	3.2%	
FHA Lenders ()	\$1.030	\$1.070	\$3.210	\$2.635	\$3.425	

Source: Inside Mortgage Finance

Notes: Parentheses () is ranking in category, Direct originations volume includes only retail and wholesale/broker originations. Other includes HEL. Market share data based on total volume in that category.